

Hilltop Family Dental Care: CUTTING EDGE Dentistry In The Country



"Paige Pride Marsh, DMD"

Nashville Dental would like to congratulate Dr. Paige Pride Marsh on her first year as a solo practitioner.

Scottsville-Allen County is located 20 miles southeast of Bowling Green Kentucky, 50 miles north of Nashville Tennessee and only 12 miles from beautiful Barren River Lake. Founded in 1815, this progressive community offers small-town hospitality with access to metropolitan amenities. The city of Scottsville and Allen County boast a friendly hometown atmosphere, beautiful scenery and numerous community activities.



"Beautiful Barren River Tributary"

Being active in the community, Dr. Marsh wanted Allen county residents to feel they could get all the cosmetic and elective services of a metropolitan office and not have to leave Allen county to do so. She and husband, Justin Marsh, wanted to create a welcoming and comfortable dental experience with an "out-in-the-country" feel. With the economy the way it was, they were unsure about building a new facility. After consulting with their Nashville Dental account representative, they decided to take an older small country house that they already owned and convert it into a quaint, yet cutting edge facility providing first class dentistry.

The house sits on top of a hill looking out across beautiful countryside with rolling hills. Yet the location is just a block off the main intersection where the new town center is being developed. Based on the location and love for the Western Kentucky Hilltoppers, Dr. Marsh named her new practice, Hilltop Family Dental Care.



"Practice In The Country"

THE PANORAMIC VIEWS FROM THE OFFICE ARE BEAUTIFUL



"View From Hygiene Room"



"View From Imaging Area"



"View From Operator"

When patients come to Hilltop Family Dental Care, they are welcomed at what appears to be a small house in the country. It is not uncommon to see groundhogs, deer, fox, rabbits and various other wildlife right outside the operator windows while being treated. In this relaxing atmosphere, the patient finds cutting edge technology and comfort like they would expect to find in a larger city. The Pelton 3003 Chairs have "ErgoSoothe" massaging backrests. The ceiling mounted monitors provide entertainment via movies, music and television.

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Doctor Marsh equipped her operatories with the latest in Pelton & Crane chair mounted units. These Spirit 3000 Units are equipped with integrated Sopro 717 cameras and Acteon LED Curing Lights & Newtron Piezo scalers. They utilize a dual source irrigant delivery system that allows the operator to switch from contained medicaments such as chlorhexidine, back to water with the flick of a switch.



"Pelton 3000 Chair Mounted Unit w/ integrated Curing Light, Piezo Scaler, Sopro 717 Camera, Highspeed and Lowspeed Air Driven Handpieces"

These units are tied into the computer system so that the camera images can be seen by the patient on the ceiling mounted monitors. Dr. Marsh can quickly examine a patient using the camera while the patient watches the exam on the monitor with her. She can then capture all the images necessary to document a case or to educate a patient on their oral condition. This is a great educational tool to show a patient their current condition and where Dr. Marsh wants them to be when they come on their next visit.

Utilizing well organized Pelton & Crane treatment cabinetry, treatment begins without the patient having to see a lot of the materials that often create fear in patients. The materials are strategically located so they are easy to access allowing the doctor and assistant to work seamlessly as a team. When they need to work two-handed, the materials are easily accessed as well.



"Operatory consists of Pelton 3003 Chair, Spirit 3000 Unit, LFIII Light and Cabinets. The chair has the ErgoSoothe massaging backrest. Dual monitors allow the patient to view movies or TV while the doctor views the patient files and communicates with the front office."

The office is equipped with Air Technique's Scan-X digital imaging as well as Gendex sensors. All images both radiographic and camera images, are managed in ImageXL imaging software. This software integrates easily into most common practice management programs and does not limit the user to specific sensors and cameras. As technology develops, the door is open to add digital hardware that fits the needs of the practice, regardless of the manufacturer. The images from all digital hardware for a single patient are stored together in a single folder. The images are easily attached to electronic claims and can be easily inserted into letter templates for patient and referral communications. Dr. Marsh utilizes XLDent Practice Management software for running the scheduling and business functions of the practice. She chose to purchase PEB's XL Dent practice management software because of its ease of use and ability to go paperless as the practice develops.



"Air Technique's Duo Scan-X processor and ImageXL software along with the Planmeca Digital Pan provide the bulk of the digital imaging management."



"operatory is laid out to provide optimum positioning for true 4-handed dentistry"

The old living room of the house now hosts the sterilization, lab, imaging station and a Planmeca ProOne digital panoramic. The room is open, bright and serves as a transition to the operatories.) The reception desk is open and provides plenty of work space for the office manager as well as a semi-private checkout area. The welcoming area is decorated with paintings of local scenery and provides a snack area for those waiting on patients. Since the opening of Hilltop Family Dental, Dr. Marsh has received wonderful comments from her patients. Her practice is growing and she is happy to be a permanent contributing professional and citizen of her husband's hometown. Nashville Dental would like to thank Dr. Marsh for allowing us to assist her with the opening of her new office and for allowing us to service her practice.



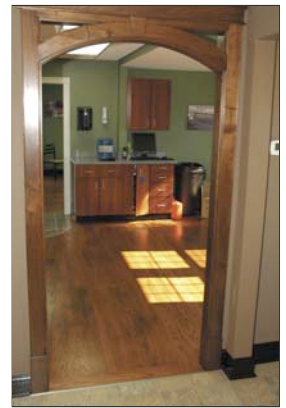
"Sterilization flows from dirty to clean and transitions to lab area. Features the UC-300 Ultrasonic, A-dec Assistina Handpiece Cleaner and Midmark M11 UltraClave"



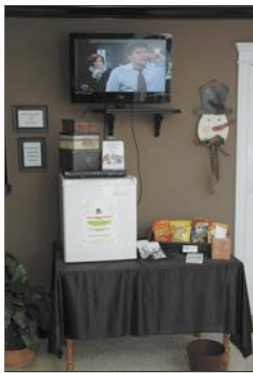
"Warm Colors and a beautiful wood cased reception window welcome patients and set the mood of relaxation and comfort upon arrival"



"Planmeca's ProOne Digital Pan provides excellent quality pans and is extremely easy to use."



"The Transition Entry taking the patient to the operative zones is encased with wood taken from the family farm."

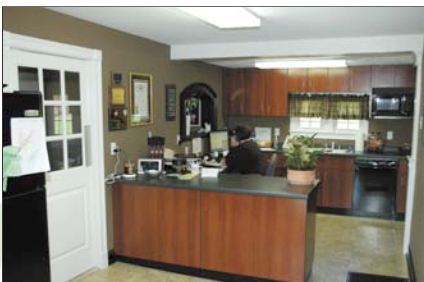


"A Flat Screen monitor, stocked refrigerator, and snack table are provided for the comfort of those waiting on patients."



"In a small community, patients like to see their faces on the No Cavity Club board. Patient highlights are also featured here."

"The entry to the operatories features a tile floor inset that covers the old air return. The wood floors with the tile inset add an extremely classy touch to the décor of the office."



"Artwork of local scenery is used throughout the office as a central part of the décor."
Reception Desk – "The reception desk allows for a semi-private checkout area. The old kitchen sink was kept and is incorporated to use for staff."



"Stacy Howard – Office Manager, Dr. Paige Marsh, Leslie Locke – Hygienist"